

Companies pair up, reach for stars despite hurricane's impact

Satellite Shelters Inc.

When trying to stay afloat in the current economy, it is important for a company to maintain good communications and stay attentive to customers' needs to attain great results. Following Hurricane Ike, Satellite Shelters Inc. did just that by helping to get Signal International's business up and running again, while building a great relationship in the process.

For more than 35 years, Satellite Shelters has been a national provider of temporary and permanent space solutions including mobile offices, modular buildings, ground level offices, containers and blast-resistant modules. Satellite is a safety-oriented company with an EMR score within the industry's safety guidelines.

On Sept. 13 Hurricane Ike damaged Signal International's complex with a 9-foot storm surge in its shipyard, destroying the infrastructure for the yard buildings, assets, vehicles and rental fleet. Signal International is a provider of marine and fabrication services. The company's facilities span the Gulf of Mexico, affording easy access to offshore rigs and platforms.

The company's entire mobile office complex was wiped out. Some of Signal's employees showed up one day later to assess the damage and return to work. Signal International needed space to allow their work force to get back to work. That's where Satellite Shelters stepped in.

Satellite delivered three units to help get Signal up and running within the first week after the storm. Satellite double stacked all of its new modules due to water damage at Signal's facility. Most units sit around 6 feet off the ground (the standard is 30 inches). This way if another hurricane rolled into town, the modules would be set high enough so that they wouldn't sustain water damage. Ultimately, Satellite Shelters provided 22 buildings — the entire complex for Signal's location.

"We chose Satellite Shelters because of our attentive sales rep, Lizette Torres," said Maryann Marshall, buyer/rental coordinator for Signal. "She listened to what we needed, and delivered on pricing, stellar customer service, excellent fleet and set-up. Satellite is considered

at the top of our list for preferred suppliers of office space. Our yard looks great!"

According to Larry Jasek, planning and scheduling manager for Signal International, "Satellite produced where no one else has for us. We'll look to Satellite first in the future when we need office space. We had zero issues with this project. The bottom line really is the relationship between people and vendors. Lizette Torres has done a fantastic job actively participating in all aspects of the job. Satellite did a heck of a job! Even the set up crew did an exceptional job from start to finish. Good quality and consistently good people."

To find out more about Satellite Shelter's products, please visit the company's new Web site at www.satelliteco.com or call (800) 453-1299. □



Top row, from left, Maryann Marshall, Jeanie Gary, April Johnson and Terri Laughlin of Signal International, and Lizette Torres of Satellite Shelters Inc. Bottom row, from left, Larry Jasek, Lewis Harkey and Phillip Davis of Signal International. Satellite Shelters recently provided several modules to Signal International after Hurricane Ike.



Signal International's facility after Hurricane Ike.



Signal International's buildings after Hurricane Ike. Satellite Shelters provided 22 buildings — the entire complex for Signal's location.

Space solutions from Satellite

Everything you need to be safe and productive on-site!

**Now Offering
Blast Resistant
Modules**

BLAST RESISTANT MODULES

MODULAR BUILDINGS

MOBILE OFFICES

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CONTAINERS

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VALUE ADDED PRODUCTS

For complete details visit www.satelliteco.com

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For over 35 years, Satellite Shelters has provided temporary and permanent space solutions in Zones 1, 2 and 3!

We offer a line of blast resistant modules ranging from 5 PSI 200 msec, to 8 PSI 50 msec, to 10 PSI 25 msec and tool crib modules at 8 PSI 200 msec that are available on a sale or lease basis.

- Products that meet API RP 753
- PICS Qualified
- EMR score within safety guidelines
- Offices across the U.S. including Gulf Coast locations in Texas, Louisiana and Florida

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