

Bechtel Jacobs selects Satellite Shelters for Motiva expansion

Satellite Shelters Inc.

Dec. 10 marked the official start date for the largest refinery expansion within the United States in decades. The project is owned by the joint venture of Shell and Aramco and will be built by Bechtel Jacobs. Satellite Shelters has been selected to be the sole provider of on-site office space.

The office portion of this project is a huge undertaking, requiring more than 300 units installed over the entirety of the facility on a turnkey basis. The on-site modules consist of a combination of office, meeting, dining and restroom facilities. The buildings will be utilized to support the cast of thousands brought in from around the country to build the refinery.

The selection of Satellite to support this challenging project was based on a variety of factors. According to Ralph Ramon, Gulf Coast manager for Satellite, Bechtel Jacobs went through an extensive vendor review process, focusing on experience and safety history with a strong consideration of references.

"They were looking for a partner that would mirror the commitment they had to meeting deadlines and working in a safe manner," said Ramon. "Our past experience

working with Bechtel Jacobs on difficult projects in less than ideal conditions convinced them that Satellite was the vendor to trust in this high-profile project."

Bryce Eller, Satellite's on-site project manager, recently reported that the company completed its first 10,000 hours on the project without a single incident.

"This is exactly the type of performance our customers demand, and we expect to deliver," Eller said. "Our safety training, including PICS and plant specific programs, ensures all of our on-site representatives share our commitment to zero incidents."

Satellite believes this partnership with Motiva is a major stepping stone to expand its services to the refinery market. In that effort, Brad Bailey, a Gulf Coast native and industry veteran, recently joined Satellite as director of business development. Bailey's sole focus will be to manage Satellite's contractual relationships throughout the petrochemical market and coordinate the company's services through its branch locations.

"Our decades of experience enhanced by our superior safety record makes

Satellite Shelters uniquely qualified to earn your business," said Bailey.

Expanded Gulf Coast coverage

Satellite Shelters recently opened a new location in LaPlace, La., near New Orleans.

"The Louisiana location positions Satellite to deliver the same caliber of quality modular buildings and ancillary services we have provided for more than 35 years," said Marty Mullaney, CEO and president of Satellite Shelters.

Industry veteran Sheryl Nicolay was appointed to direct the Louisiana operations.

"Adding a proven manager like Sheryl to our team will ensure a seamless entry into this important market," added Mullaney.

In conjunction with the opening of this location, Satellite offers blast-resistant modular buildings in its fleet. This new product stems from listening to customers, understanding their needs, and extensive research and development. Meeting the safety needs of the industry is the primary focus of Satellite. The new blast-resistant buildings will meet the API recommended practice 752 guidelines and be available on

a rent or purchase basis.

Satellite's safety manager, Chris Dunn, believes Satellite's past and future growth is a reflection of its overall focus on safety.

"Satellite has worked diligently to improve all aspects of the safety program and has significantly improved its experience modification rating (EMR)," Dunn said. "Our EMR is currently better than the industry average, with scores well within guidelines required by safety-conscious customers."

For more than 35 years, Satellite Shelters has been a provider of permanent and temporary space solutions and blast-resistant modules for the federal government, refining, education, healthcare, financial and construction industries. This experience, combined with a strong local presence in Texas and Louisiana, will provide customers with cost-effective and productive solutions for their space requirements.

Let Satellite Shelters help you plan and execute your on-site office requirements for your next shutdown.

For more information, call (800) 453-1299 or visit www.satelliteco.com. □



**Solve Your Space Dilemma
in the Hot Zone with
Blast Resistant Modules**

Satellite has been providing temporary and permanent facilities for over 35 years. We have recently added a line of blast resistant modules specified up to 8 PSI available on a sale or lease basis.

- Products that meet API RP 752 & 753
- Offices across the U.S. with Gulf Coast locations in Texas and Louisiana
- PICS Qualified
- EMR performance score within safety guidelines

Call today for traditional buildings or blast resistant modules!



Call 800-453-1299 to find out more about our BRM offering and ask us for a FREE blast CD!

**Now Offering
Blast Resistant
Modules**

Email: inquiry@satelliteco.com
GSA Contract: GS-07F-6100R

www.satelliteco.com

Rev2 3/08